

# b2b toyservice



Solutions for your toy business portfolio



Our story

**+30** years in  
the toy's  
market

**+25** years of  
**sourcing**  
experience

**+1500**

different  
articles  
developed for  
**private label**

**+2000**

packaging&POP  
designed

**+7500**

containers  
shipped

**+1200**

suppliers  
in our **data**  
**base**

**+100**

molds  
developed  
and produced



**How  
can  
we  
help?**



**Sourcing**

**Under  
demand**

**Proposal**

# Product and suppliers sourcing



# Product development





## Product development

✓ 3D design

✓ 3D model rendering

✓ 3D prototype,  
wax  
prototype

✓ Product tooling

✓ IC software development

✓ Sound recording and audio file processing



# Examples of developed products



# Examples of developed products



# Packaging design & solutions



# Packaging design & solutions

\* Style book  
creation

\* Die line and  
graphic design

\* Solutions: color  
box, gift box, soft  
flexible packaging,  
recyclable and  
eco packaging

# Examples of packaging design



# Examples of packaging design



# Examples of packaging design



# Examples of packaging design





# Examples of packaging design



# Examples of packaging design



# Private label



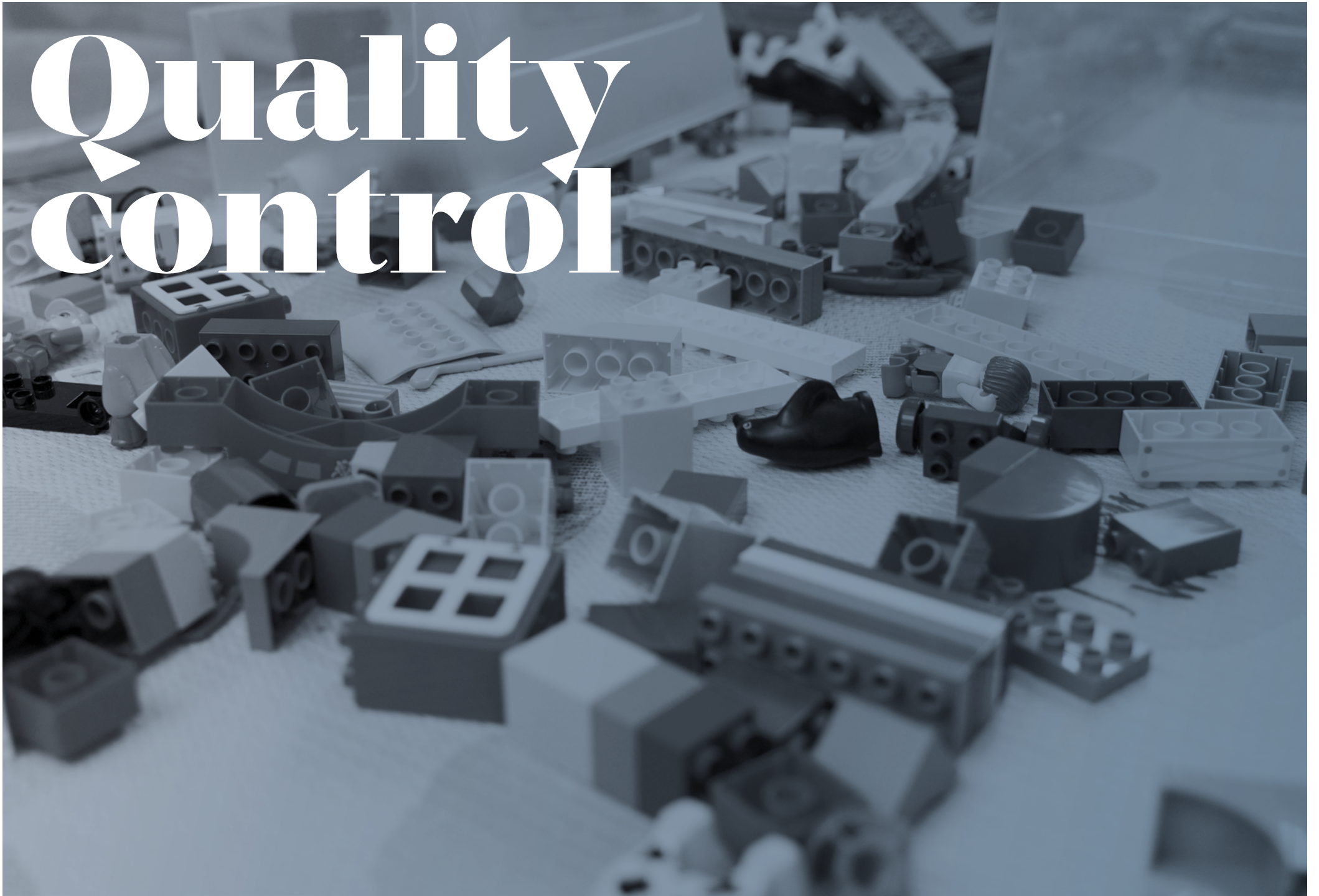
# Our method

**1** Determine & clarify the collection:  
Categories  
Price structure

**2** Define sourcing:  
Proposal  
On demand

**3** Develop the creative:  
Style book  
Packaging design&solution

# Quality control





## Quality control

- ✓ Inspection reports
- ✓ Production follow up
- ✓ Product testing rohs standard
- ✓ Product scanning with XRF gun
- ✓ Pre-shipment phtalats chemical test lab



## Our differential

- \* Experience:  
+30 years in the market
- \* Sourcing experience and capabilities: across Asia, China, HK, Taiwan, Vietnam, Myanmar...
- \* Large suppliers data base  
(+1200 suppliers)
- \* We act “glocally” with an international mentality: multilingual (fluent mandarin, cantonese, taiwanese, chaoshanese, english, spanish). Fusion of strong western and eastern culture and understanding.



## Our team

\* China team of **30** employees  
(merchandisers, QC, sourcing,  
operations)

\* EU team of **5** people  
(marketing, desing)



Some of  
our clients

WDK



GROUPE PARTNER



KOCO



iM.Master  
STEM ACADEMY



RBA

Some of  
our clients



[www.dkidz.it](http://www.dkidz.it)

# Contact



## EUROPE

C/ Sant Antoni, 17 entlo. 3ºB  
08500 Vic (Spain)

## HONK KONG

Rm 28, Unit A1, 2/F., Phase 1, Kaiser Estate, No.41 Man Yue Street,  
Hungghom, Kowloon, Hong Kong

## TAIWAN

8F, No.154-2 Jilin Road,  
Luzhu Xiang, Taoyuan County, Taiwan

## CHINA

4F RHS Building of Qihang Center, G324 National Road,  
Chenghai, Shantou, Guangdong, China

Thank you