

## Rental focused, rental strong

Durable engines Continuous productivity Improving return on investment



THE HEART OF EVERY GREAT MACHINE

Combining world-class reliability and performance with fast and responsive customer support, we deliver power, service and solutions in exactly the way you want it.

Manufacturing engines for over 85 years, Perkins offers the world's largest off-highway range, ideal for all applications in the rental sector. Today, we power over 5,000 different machine types worldwide, including generators, tractors and earthmoving equipment. Our network of distributors are located in 177 countries, providing the parts, service and support to keep machines running. Proven in the toughest environments, Perkins engines meet the demands of the rental sector – in terms of reliability, productivity and return on investment (ROI).



Over 85 years experience of manufacturing off-highway engines



Powering over 5,000 different machine applications



Global support network covering 177 countries



# Global expertise in rental markets

Since 1932, we have manufactured over 21 million off-highway engines. Many have been used in the rental sector extensively throughout the USA and Europe, and increasingly across Latin America and Asia.

We have developed a deep insight into the engineering challenges of rental equipment, and understand the commercial needs of rental businesses, including the critical importance of uptime and productivity. Putting you first, we are focused on meeting these needs with reliable engines and support.

## "

We understand the commercial needs of rental businesses and

## give you power, service and solutions

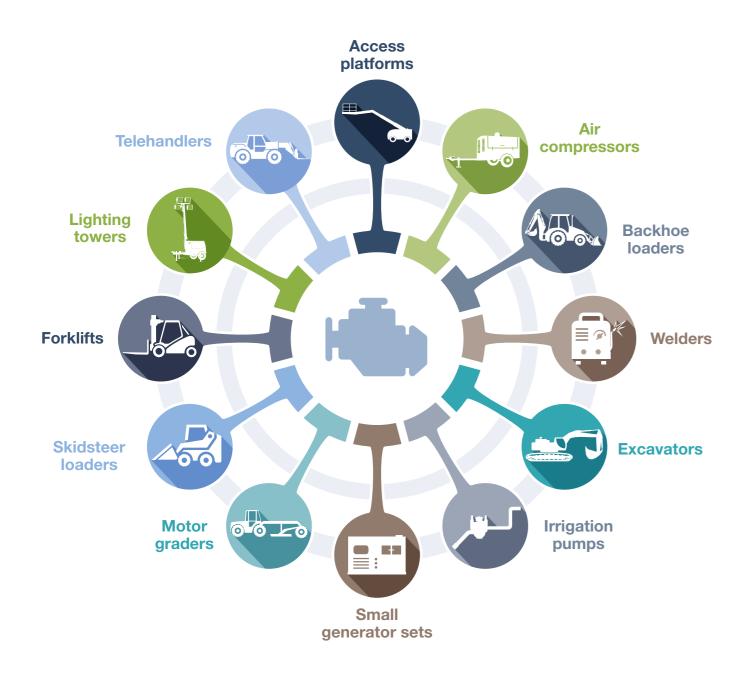
in exactly the way you want it

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# **Power solutions** for rental applications

Perkins engines are ideally suited for the varied demands of the rental market - from small welders, aerial work platforms and power generators through to dewatering pumps and earthmoving equipment.



## The benefits for rental

## Optimised performance

We work closely with Original Equipment Manufacturers (OEMs) to customise the most economical engine package for specific duty cycles; they deliver the power you demand.

## Proven in the real world

We build end user feedback into every engine and test them extensively in-house and in the field. You can trust them to perform in the world's toughest environments.

## Ease of repair, servicing and operation

We design our engines to be easy to work with, eliminating costly downtime. Our most advanced engines include passive regeneration technologies to further maximise machine productivity.

## Telemetry and technology

Making our engines easier and more cost-effective to operate, our electronic control systems include low cost engine level telematics such as the Perkins® SmartCap<sup>†</sup>.

<sup>†</sup>Patent application pending.

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## Our engines are designed to deliver class-leading power, economy and reliability, resulting in low cost of ownership throughout the engine's service life

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## Excellent resale value

Known for their durability and low cost of ownership, Perkins engines are always in demand, and hold their value. You invest in a long-term asset, not just an engine.

## Perkins® Syncro – a new compact range for the rental market

Combining maximum power with a compact machine footprint. Perkins® Syncro engines incorporate aftertreatment systems where needed, and are ideally suited to popular rental applications.

## **Emissions compliant**

Designed using a modular platform, our engines are adaptable to meet the most stringent emissions standards. We ensure compliance, quickly and cost-effectively.

## Consistent quality across multiple territories

Manufacturing engines in the UK, USA, China, India and Brazil, we use the same quality processes in every facility to ensure consistent engine quality across multiple territories.

# The range

When you buy from Perkins, you invest in a long-term asset, not just an engine. We dedicate our time to developing reliable, durable products to support your business.





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	)			
Widest engin for rental appl 4-2000 kW (5-2	lications	Adaptable to meet the most stringent emissions standards	Rapid access to genuine parts	
400 Series				
2, 3 and 4 cylinder	0.5-2.2 litre	8.2-49 kW (11-66 hp)	Maximum torque 208 Nm (153 lb.ft)	
Perkins <sup>®</sup> Syncı	ro			
3 and 4 cylinder	1.7-3.6 litre	30-100 kW (40-134 hp)	Maximum torque 550 Nm (406 lb.ft)	
1100 Series				
3, 4 and 6 cylinder	3.3-7.0 litre	37-205 kW (50-275 hp)	Maximum torque 1050 Nm (774 lb.ft)	
1200 Series				
4 and 6 cylinder	4.4-7.0 litre	74-239 kW (99-320 hp)	Maximum torque 1282 Nm (946 lb.ft)	
1700 Series	9.3 litre	230-340 kW (308-456 hp)	Maximum torque 2088 Nm (1540 lb.ft)	
2200 Series	12.5 litre	007 000 H/N (205 500 hm)	Mavimum targue 0001 Nm (1756 lb ft)	
6 cylinder	12.0 IIIIe	287-388 kW (385-520 hp)	Maximum torque 2381 Nm (1756 lb.ft)	
2400 Series				
6 cylinder	12.5 litre	340-430 kW (456-577 hp)	Maximum torque 2634 Nm (1943 lb.ft)	
2500 Series				
6 cylinder	15.2 litre	328-444 kW (440-595 hp)	Maximum torque 2717 Nm (2004 lb.ft)	
2800 Series				
2000 Series 6 cylinder	18.1 litre	429-597 kW (575-800 hp)	Maximum torque 3655 Nm (2696 lb.ft)	

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# Maximising rental value

Continuous productivity is everything for rental companies – so everything we do is designed to keep your machines running. Working through over 3,500 outlets worldwide in 177 countries, we have the parts and services you need to streamline your business processes and maximise the value in your machines.

We offer a flexible range of aftercare solutions and collaborate with you to build a programme around your needs, helping you deliver and service dependable power wherever you are in the world.

## Rapid access to parts

We have an expanding network of three distribution centres, connected by a best-in-class supply chain to ensure the fast and reliable delivery of genuine parts, oils and coolants. With next day delivery in many territories, we minimise the financial impact of holding stock.

## Service, repair and overhaul

Our expanding distributor network is fully resourced with diagnostics equipment and trained technicians to service everything from legacy equipment to the latest engine systems, helping extend the life of your machine.

## World-class protection and peace of mind

For engines, we provide up to 24 months or 3,000 hours\* warranty for complete peace of mind. This can be extended up to 10 years/15,000 hours\* with Perkins® Platinum Protection. All Perkins genuine parts are covered by a 12 month warranty.

## **Pioneering digital solutions**

Perkins is at the forefront of digital technology, connecting customers to leading-edge services. This includes the Perkins® My Engine App.

The app is free of charge and available in multiple languages, providing customers with value added data such as service reminders and parts books.

For additional functionality, customers can also link up to the multiple award winning Perkins<sup>®</sup> SmartCap<sup>†</sup>, the world's first low cost engine level telematics device.

We are also investing in e-commerce, including the development of an online shop for parts. Customers can buy genuine Perkins parts online in Europe and North America, expanding to other locations in the future.



## Dedicated support programmes for rental companies

We have developed a range of programmes to help rental companies maximise return on investment for Perkins powered equipment. These include the Perkins Rental Support Programme<sup>\*\*</sup> (which provides tooling, training, warranty, and connectivity to the Perkins network) as well as the Perkins engine loyalty programme which rewards customers with points which can be redeemed for tooling, training, genuine parts and more.

\*Terms and conditions apply.

\*\* Currently North America only. Available globally 2019/2020.

<sup>†</sup>Patent application pending.

## **Perkins Sales**

## Americas

### North America

1600 W Kingsbury St Seguin Texas 78155 United States Toll free number: 1-888-PERK-ENG

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## China

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